

Piedmont Council

2018 Popcorn Sales Commission

Commission structure	Description	
Base	Standard Commission for every unit-	30%
Scout's Honor	Attend a training and complete deadlines on time (Popcorn and Prize orders, Popcorn pickup)	2%
Increase unit sales	Increase sales over 2017 by \$1,000 or Sell a minimum of \$5,000 in Take Order, Show-n-Sell and Online combined-	2%
Super Kernel Units-	Sell \$10,000 or more in combined sales in Take Order, Show-n-Sell, and Online Sales-	2%
Total potential commission-	Deadline for final payment is 1/4/19, 5PM (Late payment results in reduced commission)	36%
Online sales-	Paid Separately in March 2019*	35%

*Online sales commission does not include the 5% commission paid by Trails End to Scouts or the new Ten for \$10 unit promotion. This will be sent directly from Trails End.

8/18/2018